

ADDENDUM #1 PLEASE SEE ANSWERS TO VENDORS SUBMITTED QUESTIONS PRE-PROPOSAL SIGN IN SHEETS, SEE CHANGES TO SECTIONS: 1.1 INTENT, 2.1, 2.1.4.7, 21.4.13, 2.18, 2.1.9, 2.1.10, ATTACHMENT A PRICING-PLEASE USE REVISED



NOTICE OF SOLICITATION

SERIAL 06008-RFP

REQUEST FOR PROPOSAL FOR: GLOBAL POSITIONING SYSTEM (GPS) FOR VEHICLES

Notice is hereby given sealed proposals will be received by the Materials Management Department, Materials Management Center, 320 West Lincoln Street, Phoenix, Arizona 85003-2494, until **2:00 P.M./M.S.T. on March 17th, 2006** for the furnishing of the following for Maricopa County Proposals will be opened by the Materials Management Director (or designated representative) at an open, public meeting at the above time and place.

All Proposals must be signed, sealed and addressed to the Materials Management Department, Materials Management Center, 320 West Lincoln Street, Phoenix, Arizona 85003-2494, and marked **"SERIAL 06008-RFP REQUEST FOR PROPOSAL FOR GLOBAL POSITIONING SYSTEM (GPS) FOR VEHICLES."**

The Maricopa County Procurement Code ("The Code") governs this procurement and is incorporated by this reference. Any protest concerning this request for Proposals must be filed with the Procurement Consultant in accordance with Section MC1-905 of the Code.

ALL ADMINISTRATIVE INFORMATION CONCERNING THIS REQUEST FOR PROPOSAL AND THE CONTRACTUAL TERMS AND CONDITIONS CAN BE LOCATED A <http://www.maricopa.gov/materials>. ANY ADDENDA TO THIS SOLICITATION WILL BE POSTED ON THE MARICOPA COUNTY MATERIALS MANAGEMENT WEB SITE UNDER THE SOLICITATION SERIAL NUMBER.

PROPOSAL ENVELOPES WITH INSUFFICIENT POSTAGE WILL NOT
BE ACCEPTED BY THE MARICOPA COUNTY MATERIALS
MANAGEMENT CENTER

INQUIRIES:

LONNIE CUNICO
PROCUREMENT CONSULTANT
TELEPHONE: (602) 506-3243

THERE WILL BE A MANDATORY PRE-PROPOSAL CONFERENCE ON FEBRUARY 23rd, 2006 10:00 AM AT THE MARICOPA COUNTY CHAMBERS BUILDING, 2nd FLOOR COPPER CONFERENCE ROOM, 301 S. 4th AVE, PHOENIX AZ. 85003

NOTE: MARICOPA COUNTY PUBLISHES ITS SOLICITATIONS ONLINE AND THEY ARE AVAILABLE FOR VIEWING AND/OR DOWNLOADING AT THE FOLLOWING INTERNET ADDRESS:

<http://www.maricopa.gov/materials/advbd/advbd.asp>

VENDORS MUST ACKNOWLEDGE RECEIPT OF THIS ADDENDUM WITH THEIR BID

Signature:

Date:

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NO RESPONSE

Respondents not responding to this proposal are asked to complete this document and return it to Maricopa County Materials Management Department, 320 W. Lincoln St., Phoenix, AZ 85003-2494 or fax to 602/258-1573.

MARK OUTSIDE ENVELOPE "SERIAL 06008 -RFP"

Responses must be received **BY 2:00 P.M., MARCH 17th, 2006**. Respondents failing to submit a proposal, or this document, may be subject to removal from the Maricopa County Materials Management Contractor List.

SERIAL 06008-RFP

**TITLE: GLOBAL POSITIONING SYSTEM (GPS) FOR
VEHICLES**

CONTRACTOR NAME: _____

ADDRESS: _____

PHONE: _____ CONTACT: _____

REASON FOR NO PROPOSAL:

_____ Insufficient time

_____ Do not handle product/service

_____ Other: _____

IMPORTANT

PLEASE READ BEFORE SUBMITTING YOUR PROPOSAL

M/WSBE CONTRACT PARTICIPATION

For this Contract a combined M/WSBE goal of 0% involvement is established for Minority/Women-Owned Small Business Enterprises (M/WSBE). This goal may be attained singularly or by any combination thereof to create the overall designated percentage involvement goal. Instructions and required forms are included in the Minority/Women-Owned Small Business Enterprise Program Contracting Requirements section. The Maricopa County Minority and Women-Owned Small Business Enterprise Program, revised June 14, 2000, is incorporated by reference

The Materials Management Department of Maricopa County will endeavor to ensure in every possible way that Minority and Women-owned Small Business firms shall have every opportunity to participate in providing professional services, materials, and contractual services to the Materials Management Department of Maricopa County without being discriminated against on the grounds of race, religion, sex, age or national origin. The Maricopa County Minority Business Program, effective January 1, 1992, is incorporated by reference.

REQUEST FOR PROPOSALS FOR: **GLOBAL POSITIONING SYSTEM (GPS) FOR VEHICLES**

1.0 **INTENT:**

1.1 **PURPOSE**

The Maricopa County Planning and Development Department (P&D) intends to implement a Global Positioning System (GPS) to be deployed in department vehicles used by inspections and code enforcement employees. System would provide capability to capture GPS coordinates from vehicle locations. Generated coordinates would be utilized to propagate desired information through department's current GIS product ESRI. The GPS system would be in support of the operations of the department and the development of real property in unincorporated Maricopa County and the safety of department employees in the performance of these operations.

With this RFP, P&D intends to contract with a single Contractor to provide software, hardware, maintenance and integration services to deliver a Turn-Key solution.

ALTHOUGH VENDORS MAY AT THEIR DISCRETION PROPOSE TURN-KEY SOLUTIONS THAT INCLUDE APPLICABLE CARRIER RELATED DATA PLANS, MARICOPA COUNTY WILL RESERVE THE RIGHT TO PURCHASE THESE APPLICABLE SERVICES FROM CURRENTLY CONTRACTED SOURCES. MARICOPA COUNTY CURRENTLY HAS CONTRACTS IN PLACE WITH ALLTEL AND CINGULAR FOR CELLULAR AIR-TIME AND DATA PLANS.

The awarded Contractor is required to make their proposed solution as priced in this solicitation available for any Maricopa County government agency to purchase at the same price and under the same terms as proposed in Contractor's proposal for a three (3) year period. The County will reserve the right to procure all ancillary hardware as deemed applicable from alternate sources.

Although no additional business is promised or implied, it is anticipated that other Maricopa County agencies may require similar services and consider the awarded solution. In addition other entities outside of Maricopa County have expressed similar interest. Although initial requirement is for approximately (70) Planning and Development vehicles, any pricing submittals should be provided in a manner that they would be scalable to offer other entities. Please keep this in mind when developing and submitting your pricing models.

1.2 **DEPARTMENT ORGANIZATION**

The Planning and Development Department statutory duties include monitoring and permitting development of real property in the unincorporated areas of Maricopa County. The Director of Planning and Development is an appointed official and has approximately 150 employee positions organized into six divisions. Each division is headed by a Division Manager or Supervisor both of which report to the Director or one of two Deputy Directors.

The Customer Services Division provides the initial interface with the customer, processing the applications, reviewing documents, ensuring all information is correct and all documents required for filing an activity application are part of the submittal.

The Distribution Center is responsible for record keeping and distribution of application documents.

The Addressing Section is responsible for ensuring the correct address information is reflected in the application package.

The Plan Review Division provides services for the public by reviewing building/construction plans and proposed modifications to ensure all construction complies with appropriate ordinances, laws, standards, etc.

The Planning Division is responsible for the intake, review and forwarding of all current and comprehensive real property development. This includes presentations and recommendations to various planning and zoning boards as well as the Board of Supervisors for the County.

The Inspections Division is responsible for carrying out the required inspections of construction work.

The Technology Division is responsible for providing the technology infrastructure to sustain the business requirements and training needs of the Department.

Administrative Services provides internal support to the office. This division provides, human resources, budgeting and auditing, facilities management, procurement and mailing services.

1.3 EXPECTED OUTCOMES

The overall purpose(s) of implementing the GPS system are:

- To provide tracking capabilities not presently available.
- To provide the ability to capture coordinates via vehicle location within the area of Maricopa County.
- To provide reporting capabilities on vehicles that include speed thresholds; location; engine on/off; time at location; drive time; perimeter fence; maintenance notifications and other as specified elsewhere in RFP .
- To provide for capturing and transmitting GPS coordinates (longitude/latitude) from vehicle to centralized system for import and utilization in ESRI GIS products.

2.0 SCOPE OF WORK:

2.1 TECHNICAL REQUIREMENTS

Proposed solution should be a Turn-Key solution that utilizes Terrestrial/Cellular Network based technology (GPRS, CDMA, etc..) or equal to provide Real-Time GPS Vehicle Tracking capabilities. It is not the intent of this solicitation to procure solutions that utilize Passive Technologies to deliver information. . **Vendors at their discretion can include network data plan pricing as part of their Turn-Key solution.**

It is anticipated that as many as (20) Twenty workstations within Planning and Development will need access to the proposed solutions GPS Data/Screens.

THE PROPOSED SYSTEM MUST MEET THE FOLLOWING MINIMUM FEATURES:

2.1.1 Real Time on demand location and activity status information.

Solution must have capability to provide real time location and data capture of all vehicles identified by department within Maricopa County, particularly in unincorporated areas of the Maricopa County. Vehicle status and location must be deliverable with Five (5) Minute or less latency when vehicle is within proximity of Terrestrial/Cellular Network range.

Proposed solution must be capable of data capture outside of Terrestrial/Cellular Network. Captured information must be capable then of transmitting automatically upon re-entering defined Terrestrial/Cellular coverage area.

PROPOSALS MUST INCLUDE DETAILED COVERAGE MAPS. TO INCLUDE PROPOSED/PARTNERING CELLULAR CARRIER FOOTPRINTS.

- 2.1.2 Proposed solution must be a Turn-Key solution providing all applicable hardware and data capture service and/or software as applicable to receiving real time on demand location and activity status information.
 - 2.1.3 Proposed solution should be Internet based for real time access to captured/transmittable data.
 - 2.1.4 At minimum, the proposed solution must be capable of capturing and transmitting data related to the following status/conditions:
 - 2.1.4.1 Transmit Location
 - 2.1.4.2 Starter enable/disable capability
 - 2.1.4.3 Trigger extra output capability
 - 2.1.4.4 Unlock doors capability
 - 2.1.4.5 Fastest speed of the day reporting
 - 2.1.4.6 Set/Clear Geo-fence capability
 - 2.1.4.7 **Vehicle** Low Battery reporting
 - 2.1.4.8 After traveling at determined speed (TBDmph) for set duration (TBD) submit report.
 - 2.1.4.9 After engine if off for set time (TBD) reporting. (Ideally would like to be able to tell when the engine is off for more than 30 minutes during the time period of (6am-5pm))
 - 2.1.4.10 After engine is on for set time (TBD) reporting (Ideally would like to be able to tell when the engine is on between hours of (5pm-6am)).
 - 2.1.4.11 Report whenever ignition is turned off (Ideally would like to have report that shows stops and starts throughout the day (times).
 - 2.1.4.12 Solution should be capable of providing daily activity reports, to include daily, weekly, monthly, and annual mileage reports.
 - 2.1.4.13 Solution should be capable of notifying system of tampering. (ie.. attempts to disable installed (vehicle) equipment)**
- Proposals should include comprehensive detail as to the capabilities of their proposed solution in regards to data capture and applicable reporting as related.
- 2.1.5 Application software and interface to allow viewing and reporting data captured in formats approved by the department.
 - 2.1.6 Proposed solution must provide reports specifying detailed information on vehicles. Vendor will also build custom reports or provide department personnel with ability to build custom reports. Users must have the ability to access standard reports via Internet connection.
 - 2.1.7 Installation of the GPS shall include all necessary hardware, operating software, application software, interface software and cards, reporting, cables, antennas and connectors as applicable.
 - 2.1.8 Proposed solution must consist of a complete, turnkey installation for each vehicle identified by the department. It is estimated the **initial** total number of **Planning and Development** vehicles is approximately (70) Seventy.
 - 2.1.9 **Vendors should include in their proposals pertinent information regarding scalability and capabilities of their solution. To include, but not limited to, capabilities in regards to number of outputs per unit to measure or operate various vehicle functions. (ie.. Sweeper Down, Pump On, etc.)**

- 2.1.10 Initial expectations of Planning and Development are to have Data/Status updates delivered in (5) Five minute intervals minimum. Solution should capture all data within these intervals. However, delivery of information to source is only required at (5) Five minute intervals.**

2.2 GPS Warranty, Maintenance, Support and System Documentation

2.2.1 Warranty

The Contractor shall provide P&D with a Base Warranty for: services, licensed software, equipment provided and custom software. Warranty services, repairs and corrective actions shall be performed by Contractor, its designated Subcontractor, designated 3rd party service provider, hardware product manufacturer or software product publisher.

2.2.2 Service Warranty

The Contractor shall warrant the work performed under the contract to be free from defects of workmanship performed by the Contractor, its Subcontractors and Suppliers during the Base Service Warranty period. The Base Service Warranty period shall begin on the date the final written systems acceptance is signed by the P&D's GPS Project Director and shall be in effect for twelve (12) consecutive months thereafter. Contractor must warrant that all services shall be performed in a workmanlike manner by qualified personnel in accordance with manufacturers' instructions. During the Base Service Warranty period, Contractor shall, **without** additional cost to P&D, correct all such defects of workmanship. Any correction pursuant to the Base Service Warranty shall be fully warranted by the Contractor for a minimum of ninety (90) days from the date the correction is accepted by P&D's GPS Project Director. The Contractor shall correct all defects in workmanship in a timely manner without delay. Corrective actions that require access to P&D's computer systems or network shall be performed at a time and manner agreed to by P&D's IT Manager.

2.2.3 Licensed Software Warranty:

The Contractor shall provide P&D with the manufacturer's warranty for all licensed software provided by contractor and incorporated into the turn-key GPS system, including, but not limited to: voice recognition software, workflow software, document creation software, database management systems, operating systems, fax software, management reporting tools and all other licensed software. The length of the manufacturer's warranty shall be deemed the Base Licensed Software Warranty Period for each software product. During the Base Licensed Software Warranty Period for each software product, Contractor shall, **without** additional cost to P&D and in a timely manner without delay, provide to P&D all changes to the licensed software packages that are necessary to maintain the software warranties, or deemed necessary by the software publisher(s), such as minor or major patches or upgrades to fix bugs or problems in the GPS software. Corrective actions that require access to P&D's computer systems or network shall be performed at a time and manner agreed to by the P&D IT Manager. Contractor shall provide P&D with copies of all software manufacturer's warranty terms and registration materials.

2.2.4 Hardware Provided by Contractor Warranty:

The Contractor shall warrant that any hardware products provided by Contractor shall perform in accordance with the manufacturer's published specifications. The hardware provided shall be new, undamaged and in original containers and be free from defects in materials and workmanship. The hardware provided by Contractor shall be covered by a manufacturer's warranty for a period of not less than three (3) years from the date of County written acceptance of the equipment, which constitutes the Base Hardware Warranty Period. Any repair or replacement of equipment pursuant to the Base Hardware Warranty shall be fully warranted by the Contractor for a minimum of ninety (90) days

from the date the repair is accepted by P&D. Hardware warranty service shall provide for four (4) hour response time, on-site repair Monday through-Friday from 7am to 7 pm, excluding holidays. Contractor shall provide P&D with copies of all manufacturer's warranty terms and registration materials. Repairs that require access to P&D's computer systems or network shall be performed at a time and manner agreed to by the P&D IT Manager.

2.2.5 Custom Software Warranty:

The Contractor shall warrant the custom software developed under the contract shall be free from errors, defects or malfunctions during the Base Custom Software Warranty Period. The Base Custom Software Warranty Period shall begin on the date the final systems acceptance is signed by P&D's GPS Project Director, and shall be in effect for twelve (12) consecutive months thereafter. During the Base Custom Software Warranty Period, Contractor shall, **without** additional cost to the County, correct all such errors, defects or malfunctions in the custom-developed software programs. Any correction pursuant to the Base Custom Software Warranty shall be fully warranted by the Contractor for one (1) year from the date the correction is accepted by P&D. During the Base Custom Software Warranty Period, the Contractor shall correct all Custom Software deficiencies in a timely manner without delay. Corrective actions that require access to P&D's computer systems or network shall be performed at a time and manner agreed to by the P&D IT Manager.

2.3 Software Maintenance

2.3.1 Licensed Software Maintenance

Following the Base Licensed Software Warranty Period, the Contractor shall offer maintenance for licensed software packages provided by Contractor that are incorporated in the GPS turn-key system, to include any ASP solutions. Maintenance services for licensed software packages shall be offered for a Three (3) year period, renewable annually in one-year increments.

The licensed software maintenance shall include:

- Software upgrades, patches, fixes, corrections and new versions that are published as general release.
- Telephone technical support
- New systems documentation or manuals for GPS software upgrades and new versions that are published as general release.
- All changes to the GPS system, including software, and software installation and configuration, that are necessary to maintain the GPS software warranty, or deemed necessary by the GPS software publisher, e.g. minor or major patches or upgrades to fix bugs or problems in the GPS software.

2.3.2 Custom Software

The Contractor shall offer maintenance services for custom software developed for P&D by the Contractor or any Subcontractor following the Base Custom Software Warranty Period on a time and materials basis. Maintenance services for custom software shall be offered for an initial Three (3) year, renewable annually in one-year increments for period of Three (3) years.

The maintenance services shall include the following:

- Software upgrades, enhancements, patches, fixes, corrections and new versions
- New systems documentation or manuals reflecting upgrades, patches, fixes, corrections, etc. to the custom-developed software.

2.4 Technical Support

The Contractor must provide technical support for the GPS **without** additional cost to P&D for the twelve consecutive months following the final systems acceptance by the P&D Project Director. Thereafter, the Contractor must offer technical assistance services for three (3) years, renewable annually in one-year increments for period of Three (3) years, at pricing proposed by the Contractor.

Support tasks include, but are not limited to the following:

- Assistance with systems performance monitoring and tuning for optimal performance.
- Assistance with performance of all technical functions that are normally associated with maintenance and operation of a system like the GPS.
- Troubleshooting and answering questions for the technical staff operating the GPS.
- Recommending best practices and methods for fixing problems.
- Recommending compatible equipment for upgrading or expanding the GPS.
- Other support tasks, as requested by P&D.

2.5 Documentation and Manuals

The Contractor shall provide complete, accurate, and structured technical system and operations documentation for the completed turnkey GPS system in printed form **and** in electronic format, (Adobe PDF format on CD-ROM). The documentation must enable P&D technical staff to operate the system independent from the Contractor.

Such documentation must include at a minimum:

- Overviews of the application, system structure, production jobs, and interfaces.
- A detailed description of the schedule for running jobs, including dependencies, files accessed, critical sequencing and timing.
- Detailed operating instructions for each batch job and job step.
- Detailed instructions for backup operations, and on-line, batch and data base recovery procedures.
- Any other documentation required for operation of the system independent of the Contractor.

The Contractor shall deliver one (1) set of user manuals for each user license purchased and three (3) sets of technical manuals for each GPS software package purchased, at no additional charge to P&D. Optionally, Contractor shall provide one (1) hard copy set of each type of manual and one (1) electronic version in Adobe PDF format.

The Contractor shall create and deliver one (1) set of training materials and manuals in hard copy and one (1) electronic version in Adobe PDF format for P&D trainers to use in training other county employees to operate all end-user functions of the GPS solution.

2.6 Scope of Services to Be Provided by Contractor

The Contractor shall provide all professional services required to build, test and implement a turnkey GPS for the P&D. The selected Contractor will not be responsible for network upgrades, since they will be handled by P&D. Contractor may add additional tasks to the work plan submitted with their proposal if additional tasks are required to provide the proposed GPS solution.

Table 1: Professional Services and Deliverables

Tasks
1. <u>GPS Architecture</u> : Review the proposed conceptual architecture plan and develop a final architecture plan for the proposed system.
2. <u>Hardware</u> : Develop a final hardware plan for the turn-key GPS, including the configuration, specifications and quantities for servers, scanners, storage and back-up devices, and all other non-network equipment required to implement at all locations, as determined by on-site inspection and after review by P&D technical staff. Install, configure, tune and test the equipment. Test the operation of all components under simulated and actual operational conditions to ensure proper operation of all components.
3. <u>Software</u> : Develop a final software plan for GPS, including the final end user license plan and the type and quantity of all related software licenses. Order, install, configure, test and integrate all of the various components of the GPS, including server software and end-user software, DBMS, network operating system, fax, management reporting, workflow, printing software and any other necessary software on servers, user workstations and any other GPS equipment . Included are the GPS production system, test/development and training systems, as required.
4. <u>Management Reports</u> : Develop an GPS management reporting module to report on the specified data requirements. Train up to two (2) end-users to develop new reports using the management reporting software..
5. <u>Training</u> : Develop a training plan and provide comprehensive train-the-trainer sessions for end-users in all aspects of operation, including data entry, scanning, workflow, retrieval and any other necessary functions. Provide hands-on training for technical staff in all aspects of managing, configuring, operating and troubleshooting the GPS software and hardware. Develop training manuals, on-line help and technical documentation of the system as it is set up and configured for P&D (in addition to manufacturer's documentation).
6. <u>Acceptance Testing</u> : Develop a comprehensive acceptance-testing plan for the entire GPS system, including "functional tests" to demonstrate that the completed system performs the functions it was designed to perform, "load tests" to demonstrate the ability of the system to perform without degradation when under maximum traffic load carrying conditions as defined in the manufacturer's specifications, "performance tests" to demonstrate satisfactory performance during a 30-day period. The Contractor shall conduct the tests, rectify any problems and provide a fully operational, turnkey system. Obtain from the P&D GPS Project Manager an official, signed document accepting the system ("Final Systems Acceptance").

2.7 Resources to be Provided By P&D in Support of the GPS Implementation

P&D will provide the following resources, assistance and support for the GPS implementation project:

Staff

- GPS Project Manager. Primary contact for the Contractor
- GPS Project Analyst (part-time) will work with the Contractor to develop scripts, access/security plans, training of end-users and other data collection and analytical tasks.

- One (1) FTE Database Administrator/Web Administrator devoted to the project part-time as needed.
- Training staff to become trainers and to learn to create management reports and workflow.

Facilities

- Office space for Contractor's staff may be provided at P&D.
- Phone service and Internet access will be provided for project staff.
- Training room with seven (7) seats for training GPS trainers and end-users is available.
- The County will perform all facilities modifications and site preparation to accommodate the GPS.

Facilitation:

- P&D GPS Project staff or other P&D staff will arrange for access to buildings and arrange interviews/walkthroughs, provide demonstrations of systems, make systems and procedures documentation available, answer questions and generally facilitate the work of the project team.
- P&D staff will collect information requested by the Contractor *up to the limit of the available staff time*.

Equipment and Network:

- All network-related upgrades, new network connections and necessary cabling or network communications equipment will be provided by Maricopa County Telecommunications.
- Vendor will provide and install on the network all workstations and printers for access to the GPS.

2.8 TAX:

No tax shall be levied against labor. Proposal pricing to include all labor, overhead tools and equipment used, profit, and any taxes that may be levied. It is the responsibility of the Contractor to determine any and all taxes and include the same in proposal price.

2.9 DELIVERY:

It shall be the Contractor's responsibility to meet the County's delivery requirements, as called for in the Technical Specifications. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

2.10 PROJECT SCHEDULE

2.10.1 Gantt Chart – Bidders shall provide a proposed project schedule in Gantt chart or similar format detailing implementation tasks to be accomplished. At minimum, the following major tasks and milestones must be included in the proposed project schedule:

- Delivery of Hardware and Operating Software
- Installation of Hardware and Operating Software
- Delivery of Application Software (if any)
- Installation of Application Software (if any)
- System Interfaces (if any)
- Acceptance Testing
- User Training
- Go-Live
- Others Tasks (as applicable)

Proposers are encouraged to provide additional milestones and detail, at the task level, to demonstrate their technical knowledge and project management ability.

2.11 ACCEPTANCE

For Customer's Initial purchase of each Equipment and Software product. Licensor shall provide an acceptance test period (the "Test Period") that commences upon Installation. Installation shall be defined as: a.) the Equipment, if any, is mounted; b.) the Software is installed on the data base server(s) and/or personal computer(s); and c.) implementation team training, if any, is complete. During the Test Period, Customer shall determine whether the Equipment and Software meet the Licensor published electronic documentation, ("Specifications"). The Test Period shall be for 90 days. If Customer has not given Licensor a written deficiency statement specifying how the Equipment or Software fails to meet the Specification ("Deficiency Statement") within the Test Period, the Equipment and Software shall be deemed accepted. If Customer provides a Deficiency Statement within the Test Period, Licensor shall have 30 days to correct the deficiency, and the Customer shall have an additional 60 days to evaluate the Equipment and Software. If the Equipment or Software does not meet the Specifications at the end of the second 30 day period, either Customer or Licensor may terminate this Agreement. Upon any such termination, Customer shall return all Equipment and Software to Licensor, and Licensor shall refund any monies paid by Customer to Licensor therefore. Neither party shall then have any further liability to the other for the products that were the subject of the Acceptance Test.

3.0 SPECIAL TERMS & CONDITIONS:

3.1 CONTRACT TERM:

This Request for Proposal is for awarding a firm, fixed price purchasing contract to cover a Three (3) year period.

3.2 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of Two (2), One (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.3 ESCALATION:

Any requests for reasonable price adjustments must be submitted thirty (30) days prior to the Contract expiration date. Requests for adjustment in cost of labor and/or materials must be supported by appropriate documentation. If County agrees to the adjusted price terms, County shall issue written approval of the change. The reasonableness of the request will be determined by comparing the request with the Producer Price Index or by performing a market survey.

3.4 INDEMNIFICATION AND INSURANCE:

3.4.1 INDEMNIFICATION

To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless the County, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including but not limited to attorney fees and costs, relating to this Contract.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

The scope of this indemnification does not extend to the negligence of the County.

3.4.2 **Abrogation of Arizona Revised Statutes Section 34-226:**

In the event that A.R.S. § 34-226 shall be repealed or held unconstitutional or otherwise invalid by a court of competent jurisdiction, then to the fullest extent permitted by law, **CONTRACTOR** shall defend, indemnify and hold harmless **COUNTY**, its agents, representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or resulting from **CONTRACTOR'S** work or services. **CONTRACTOR'S** duty to defend, indemnify and hold harmless, **COUNTY**, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, injury to, impairment or destruction of property including loss of use resulting therefrom, caused in whole or in part by any act or omission of **CONTRACTOR**, anyone **CONTRACTOR** directly or indirectly employs or anyone for whose acts **CONTRACTOR** may be liable, regardless of whether it is caused in part by a party indemnified hereunder, including **COUNTY**.

The scope of this indemnification does not extend to the sole negligence of **COUNTY**.

3.4.3 **Insurance Requirements.**

CONTRACTOR, at **CONTRACTOR'S** own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of **COUNTY**. The form of any insurance policies and forms must be acceptable to **COUNTY**.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of **COUNTY**, constitute a material breach of this Contract.

CONTRACTOR'S insurance shall be primary insurance as respects **COUNTY**, and any insurance or self-insurance maintained by **COUNTY** shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect **COUNTY**.

The insurance policies may provide coverage which contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to **COUNTY** under such policies. **CONTRACTOR** shall be solely responsible for the deductible and/or self-insured retention and **COUNTY**, at its option, may require **CONTRACTOR** to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

COUNTY reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance policies and/or endorsements. **COUNTY** shall not be obligated, however, to review such policies and/or endorsements or to advise **CONTRACTOR** of any deficiencies in such policies and endorsements, and such receipt shall not relieve **CONTRACTOR** from, or be deemed a waiver of **COUNTY'S** right to insist on strict fulfillment of **CONTRACTOR'S** obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name **COUNTY**, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against **COUNTY**, its agents, representatives, officers, directors, officials and employees for any claims arising out of **CONTRACTOR'S** work or service.

3.4.3.1 Commercial General Liability. **CONTRACTOR** shall maintain Commercial General Liability Insurance (CGL) and, if necessary, Commercial Umbrella Insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Contract which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00 01 10 93 or any replacements thereof. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

The policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, or any provision which would serve to limit third party action over claims.

The CGL and the commercial umbrella coverage, if any, additional insured endorsement shall be at least as broad as the Insurance Service Office, Inc.'s Additional Insured, Form CG 20 10 10 01, and shall include coverage for **CONTRACTOR'S** operations and products.

3.4.3.2 Automobile Liability. **CONTRACTOR** shall maintain Automobile Liability Insurance and, if necessary, Commercial Umbrella Insurance with a combined single limit for bodily injury and property damage of no less than \$1,000,000, each occurrence, with respect to **CONTRACTOR'S** vehicles (including owned, hired, non-owned), assigned to or used in the performance of this Contract. If hazardous substances, materials, or wastes are to be transported, MCS 90 endorsement shall be included and \$5,000,000 per accident limits for bodily injury and property damage shall apply.

3.4.3.3 Workers' Compensation. **CONTRACTOR** shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of **CONTRACTOR'S** employees engaged in the performance of the work or services, as well as Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit.

CONTRACTOR waives all rights against **COUNTY** and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by **CONTRACTOR** pursuant to this agreement.

In case any work is subcontracted, **CONTRACTOR** will require the Subcontractor to provide Workers' Compensation and Employer's Liability insurance to at least the same extent as required of **CONTRACTOR**.

3.4.4 Certificates of Insurance.

3.4.4.1 Prior to commencing work or services under this Contract, Contractor shall furnish the County with certificates of insurance, or formal endorsements as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall identify this contract number and title.

In the event any insurance policy(ies) required by this contract is(are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of **CONTRACTOR'S** work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to **COUNTY** fifteen (15) days prior to the expiration date.

3.4.4.2 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

3.5 SCHEDULE OF EVENTS

Request for Proposals Issued: FEBRUARY 9th, 2006
Deadline for written questions (72 hours after Pre-Proposal meeting). No questions will be responded to prior to the Pre-Proposal Conference. All questions must be submitted to (cunicol@mail.maricopa.gov) and be received by 5:00 pm Arizona time. All questions and answers will be posted to www.maricopa.gov with the original solicitation.

Deadline for submission of proposals is 2:00 P.M., MST, on MARCH 17th, 2006. All proposals must be received before 2:00 P.M. on the above date at Maricopa County Materials Management Department, 320 West Lincoln Street, Phoenix, AZ 85003.

Proposed review of Proposals and short list decision: MARCH 31st, 2006

Proposed Respondent presentations: (if required) APRIL 7th, 2006

Proposed selection and negotiation: APRIL 14th, 2006

Proposed Best & Final (if required) APRIL 21st, 2006

Proposed award of Proposal: MAY 3rd, 2006

All responses to this proposal become the property of Maricopa County and (other than pricing) will be held confidential, to the extent permissible by law. The County will not be held accountable if material from proposal responses is obtained without the written consent of the Respondent by parties other than the county.

3.6 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 W. LINCOLN ST.
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:

LONNIE CUNICO, PROCUREMENT CONSULTANT, 602-506-3243
(cunicol@mail.maricopa.gov)

3.7 INSTRUCTIONS FOR PREPARING AND SUBMITTING PROPOSALS:

Respondents are to provide one (1) original hard copy (labeled) and Three (3) copies of their proposal, plus (1) electronic copy on a CD. **Respondents are to address proposals identified with return address, serial number and title in the following manner:**

**Maricopa County Department of Materials Management
320 W. Lincoln St.
Phoenix, AZ 85003**

**SERIAL 06008 – RFP
GLOBAL POSITIONING SYSTEMS (GPS) – FOR VEHICLES**

Proposals must be signed by a corporate official who has been authorized to make such commitments. All prices shall be held firm for a period of one hundred twenty (120) days after the RFP closing date.

3.8 EXCEPTIONS TO THE SOLICITATION:

The Respondent shall identify and list all exceptions taken to all sections of 06008 – RFP and list these exceptions referencing the section (paragraph) where the exception exists and identify the exceptions and the proposed wording for the Respondent's exception. The Respondent will list these exceptions in the Best and Final Proposal under the heading, "Exception to the PROPOSAL Solicitation, SERIAL 06008 - RFP." **Exceptions that surface elsewhere and that do not also appear under the heading, "Exception to the PROPOSAL Solicitation, SERIAL 06008 - RFP," shall be considered invalid and void and of no contractual significance.**

The County reserves the right to reject, render the proposal non-responsive, enter into negotiation on any of the Respondent exceptions, or accept them outright.

3.9 GENERAL CONTENT:

The Proposal submitted should be specific and complete in every detail. It should be practical and should be prepared simply and economically, providing a straightforward, concise delineation of capabilities to satisfactorily perform the Contract being sought.

The Respondent should not necessarily limit the proposal to the performance of the services in accordance with this document but should outline any additional services and their costs if the Respondent deems them necessary to accomplish the program.

3.10 FORMAT AND CONTENT:

To aid in the evaluation, it is desired that all proposals follow the same general format. The proposals are to be submitted in binders and have sections tabbed as below:

3.10.1 Letter of Transmittal (Exhibit 2)

3.10.2 Table of Contents

3.10.3 Short introduction and summary – This section shall contain an outline of the general approach utilized in the proposal.

3.10.4 Proposal – Your proposal should contain a statement of all of the programs and services proposed, including conclusions and generalized recommendations. Proposals should be

all-inclusive, detailing your best offer. Additional related services should be incorporated into the proposal, if applicable.

3.10.5 Qualifications – This section shall describe the firm’s ability and experience related to the programs and services proposed. All project personnel, as applicable, shall be listed including a description of assignments and responsibilities, a resume of professional experience, and an estimate of the time each would devote to this program, and other pertinent information.

3.10.6 Proposal exceptions

3.10.7 COVERAGE MAPS – PROPOSED CELLULAR CARRIER

3.10.8 Pricing (Attachment A)

3.10.9 Agreement (Attachment B)

3.10.10 References (Attachment C)

3.11 EVALUATION OF PROPOSAL – SELECTION FACTORS:

A Proposal Analysis Committee shall be appointed, chaired by the Materials Management Department, to evaluate each Proposal and prepare a scoring of each Proposal to the responses as solicited in the original request. At the County’s option, proposing firms may be invited to make presentations to the Evaluation Committee. Best and Final Offers and/or Negotiations may be conducted, as needed, with the highest rated Respondent(s). Proposals will be evaluated on the following criteria which are listed order of importance.

3.11.1 Proven skills and technical competence within this technology

3.11.2 Approach and philosophy to project, including compliance with specifications.

3.11.3 Cost of goods and services.

3.11.4 Timeline

3.12 POST AWARD MEETING:

The successful Respondent(s) shall be required to attend a post-award meeting with the Using Agency to discuss the terms and conditions of this Contract. This meeting will be coordinated by the Procurement Consultant of the Contract.

NOTE: RESPONDENTS ARE REQUIRED TO USE ATTACHED FORMS TO SUBMIT THEIR PROPOSALS.

**ATTACHMENT A
PRICING**

SERIAL 06008

PRICING SHEET: B0604910/C702104/NIGP 20654

BIDDER NAME:

VENDOR # :

BIDDER ADDRESS:

P.O. ADDRESS:

BIDDER PHONE #:

BIDDER FAX #:

COMPANY WEB SITE:

COMPANY CONTACT (REP):

E-MAIL ADDRESS (REP):

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ____ YES ____ NO

ACCEPT PROCUREMENT CARD: ____ YES ____ NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: ____ YES ____ NO ____ % REBATE

(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: ____ YES ____ NO ____ % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ____ YES ____ NO

PAYMENT TERMS: BIDDER IS REQUIRED TO PICK ONE OF THE FOLLOWING.

TERMS WILL BE CONSIDERED IN DETERMINING LOW BID.

FAILURE TO CHOOSE A TERM WILL RESULT IN A DEFAULT TO NET 30.

BIDDER MUST INITIAL THE SELECTION BELOW.

NET 10

NET 15

NET 20

NET 30

NET 45

NET 60

NET 90

2% 10 DAYS NET 30

1% 10 DAYS NET 30

2% 30 DAYS NET 31

1% 30 DAYS NET 31

5% 30 DAYS NET 31

**ATTACHMENT A
PRICING**

INDICATE PERCENTAGE OF M/WBE PARTICIPATION IF ANY HERE:_____ %

PLEASE INDICATE HOW YOU HEARD ABOUT THIS SOLICITATION:

_____ NEWSPAPER ADVERTISEMENT
_____ MARICOPA COUNTY WEB SITE
_____ PRE-SOLICITATION NOTICE (POST CARD)
_____ E-MAIL
_____ OTHER (PLEASE SPECIFY)

ALL PRICING SHALL BE SUBMITTED ON A CD FORMATTED IN EXCEL '2003. NO RESPONDS WILL BE ACCEPTED WITHOUT THE ACCOMPANYING CD IN YOUR SUBMITTAL. ANY RESPONSE NOT CONTAINING THE REQUIRED CD MAY BE CONSIDERED NON-RESPONSIVE AND NOT CONSIDERED FOR EVALUATION OR CONTRACT AWARD.

PRICING:

VENDORS SHOULD BE SURE TO INCLUDE ALL APPLICABLE PRICING RELEVANT TO THEIR PROPOSED SOLUTION:

PRICING SHOULD BE AT MINIMUM PROVIDED FOR CATEGORIES PROVIDED BELOW. ADDITIONAL LINES MAY BE ADDED AS APPLICABLE.

NOTE: IF YOUR PRICING IS RELATIVE TO QUANTITY - PLEASE NOTE IN DETAIL AND QUANTIFY

FOR EXAMPLE:

APPLICATIONS PER VEHICLE **1-10 Vehicles**
 11-49 Vehicles
 50+ Vehicles

INITIAL APPLICATION IS ANTICIPATED FOR 50-70 VEHICLES IN PLANNING DEVELOPMENT VEHICLES

SUBSEQUENT NEEDS FOR P&D and/or OTHER ENTITIES MAY BE FOR VARYING QUANTITIES

IN ORDER TO BE ELIGIBLE TO PROVIDE YOUR SOLUTION TO OTHER ENTITIES, YOU SHOULD QUANTIFY ALL VARIABLES I

IN REGARDS TO PRICING

EXTENSION YEARS

**MONTHLY PAYMENT
INITIAL (3) YEAR
TERM**

**MONTHLY MONTHLY
PAYMENTS PAYMENTS
YEAR #(4) YEAR #(5)**

1.0 PRICING:

1.1 OPERATING LEASE OF ALL EQUIPMENT

IN VEHICLE. TO INCLUDE APPLICABLE

**INSTALLATION, SOFTWARE, MAINTENANCE,
& TRAINING.**

\$_____

PER VEHICLE

\$_____

\$_____

PER VEHICLE

ATTACHMENT A PRICING

	MONTHLY PAYMENT INITIAL (3) YEAR TERM		MONTHLY PAYMENTS YEAR #(4)	MONTHLY PAYMENTS YEAR #(5)	
1.2 OPERATING <u>LEASE TO OWN</u> OF ALL EQUIPMENT IN VEHICLE. TO INCLUDE APPLICABLE INSTALLATION, SOFTWARE, MAINTENANCE, & TRAINING.	\$_____	PER VEHICLE	\$_____	\$_____	PER VEHICLE

	COST		MONTHLY or ANNUAL SERVICE/MAINTENANCE FEES (IF APPLICABLE)	
1.3 OUTRIGHT PURCHASE OF APPLICABLE EQUIPMENT	\$_____	PER VEHICLE	\$_____	PER VEHICLE

2.0 PRICING:

	INSTALL		TRANSFER	
2.1 COST TO INSTALL OR TRANSFER VEHICLE EQUIPMENT BETWEEN COUNTY OWNED VEHICLES AS APPLICABLE.	\$_____	PER OCCURANCE	\$_____	PER OCCURANCE

2.2 EQUIPMENT OPTIONS
PLEASE PROVIDE PRICING FOR ANY APPLICABLE OPTIONS PERTINENT TO PROPOSED SOLUTION

ATTACHMENT B

AGREEMENT

The Respondents hereby certify that they have read, understand and agree that acceptance by Maricopa County of the Contractor's offer by the issuance of a Purchase Order or Contract will create a binding Contract. Further, they agree to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

BY SIGNING THIS AGREEMENT THE SUBMITTING FIRMS CERTIFIES THAT THEY HAVE REVIEWED THE ADMINISTRATIVE INFORMATION AND DRAFT RFP CONTRACT'S TERMS AND CONDITIONS LOCATED AT <http://www.maricopa.gov/materials>. AND AGREE TO BE CONTRACTUALLY BOUND TO THEM.

MINORITY/ WOMEN-OWNED SMALL BUSINESSES (check appropriate item):

_____ Disadvantaged Business Enterprise (DBE)
 _____ Women-Owned Business Enterprise (WBE)
 _____ Minority Business Enterprise (MBE)
 _____ Small Business Enterprise (SBE)

 FIRM SUBMITTING PROPOSAL

 FEDERAL TAX ID NUMBER

 PRINTED NAME AND TITLE

 AUTHORIZED SIGNATURE

 ADDRESS

 TELEPHONE

 FAX #

 CITY STATE ZIP

 DATE

WEB SITE: _____

EMAIL ADDRESS: _____

MARICOPA COUNTY, ARIZONA

BY: _____
 DIRECTOR, MATERIALS MANAGEMENT

 DATE

BY: _____
 CHAIRMAN, BOARD OF SUPERVISORS

 DATE

ATTESTED:

 CLERK OF THE BOARD

 DATE

APPROVED AS TO FORM:

 DEPUTY MARICOPA COUNTY ATTORNEY

 DATE

ATTACHMENT C

CONTRACTOR REFERENCES

FIRM SUBMITTING PROPOSAL: _____

1. COMPANY NAME: _____

ADDRESS: _____

CONTACT PERSON: _____

TELEPHONE: _____ E-MAIL ADDRESS: _____

2. COMPANY NAME: _____

ADDRESS: _____

CONTACT PERSON: _____

TELEPHONE: _____ E-MAIL ADDRESS: _____

3. COMPANY NAME: _____

ADDRESS: _____

CONTACT PERSON: _____

TELEPHONE: _____ E-MAIL ADDRESS: _____

4. COMPANY NAME: _____

ADDRESS: _____

CONTACT PERSON: _____

TELEPHONE: _____ E-MAIL ADDRESS: _____

5. COMPANY NAME: _____

ADDRESS: _____

CONTACT PERSON: _____

TELEPHONE: _____ E-MAIL ADDRESS: _____

EXHIBIT 1 VENDOR REGISTRATION PROCEDURES

On-line Vendor Registration at Maricopa County is available NOW!

On November 22, 2004, Maricopa County changed its vendor registration process. Paper forms will no longer be accepted. Vendor registrations will only be accepted through the active website. Register at <http://www.maricopa.gov/Materials/>

The new process will give you full control over your organizational information. Please be advised however that you are now directly responsible for the presence and accuracy of your company's information.

Vendors currently registered in our system who have changes to their information or have not registered online must establish a new account via the above web site link. Materials Management will no longer post changes to existing vendor records.

Procurement vendors: Be sure to select those commodity codes that best represent the commodities and or services provided by your organization. Non-procurement registrants may ignore the commodity portion.

Registration is **FREE**. You may use any computer with web access for registration, record updating and maintenance.

If you have any questions, email us at VendorReg@mail.maricopa.gov.

EXHIBIT 2

LETTER OF TRANSMITTAL
(To be typed on the letterhead of Offeror)

Maricopa County Department of Materials Management
320 West Lincoln,
Phoenix, Arizona 85003

Re: RFP Number - 06008

To Whom It May Concern:

(NAME OF COMPANY) (herein referred to as the "Offeror"), hereby submits its response to your Request for Proposal dated _____, and agrees to perform as proposed in their proposal, if awarded the contract. The Offeror shall thereupon be contractually obligated to carry out its responsibilities respecting the services proposed.

Kindly advise this in writing on or before _____ if you should desire to accept this proposal.

Very truly yours,

NAME (please print)

SIGNATURE

TITLE (please print)



MARICOPA COUNTY MATERIALS MANAGEMENT

06008-RFP GLOBAL POSITIONING SYSTEM (GPS) FOR VEHICLES

VENDOR SUBMITTED QUESTIONS AND ANSWERS

1. How often is it anticipated that the "unlock" feature be used for remotely unlocking a vehicle, reference is paragraph 2.1.4?

This is not quantifiable at this time. As needed.

2. How often is it anticipated that the starter enable/disable capability be used, reference is paragraph 2.1.4?

This in not quantifiable at this time. As needed.

3. Will the selected vendor be able to use the County's geographic information map data as part of the mapping solution? If so, is there any cost associated with this?

This can be supplied upon request. There may be a cost of approximately \$75.00

4. 2.1.4.2 Starter enable/disable capability - Is your expectation that a manual reset will allow the car to start after it has been disabled? Once the unit is in sleep mode, it will not have the ability to reset the relay to allow the car to start.

The County is interested in understanding your systems capabilities in this regard. We do not have any pre-determined requirements in this regard.

5. 2.1.4.4 Unlock door capability - Do we have a list of vehicles that have automatic door locks or the number of vehicles to be equipped?

A breakdown of the applicable vehicles is provided below.

6. 2.1.4.7 Low Battery reporting - are you seeking to vehicle battery to report low or the hardware unit in the vehicle?

It is desired that the unit be able to alert of Low Battery in Vehicle.

7. Verify what I heard at the prebid that we can have as many pricing attachments as we need to provide multiple price options.

Vendors should at minimum respond to the attachment as presented. Vendors can certainly provide additional pricing structures at their discretion.

GENERAL OVERVIEW OF PLANNING AND DEVELOPMENT VEHICLES-

2003 FORD F150
2003 FORD F150
2003 FORD F150
2003 FORD F150
2003 FORD F150
2004 FORD F150
2004 FORD F150
2004 FORD F150
2005 FORD F150
2006 FORD F150
2000 CHEVROLET C10
2000 CHEVROLET C10
2000 CHEVROLET C10
2000 CHEVROLET C10
2000 CHEVROLET C10
2000 CHEVROLET C10
2000 CHEVROLET C10
2000 CHEVROLET C10
2001 CHEVROLET 1500
2001 CHEVROLET 1500
2001 CHEVROLET 1500
2004 CHEVROLET SILVERADO
1999 DODGE RAM 1500
1998 DODGE DAKOTA
2005 FORD RANGER
2005 FORD RANGER
2005 FORD RANGER
2005 FORD RANGER
2000 CHEVROLET S10
2000 CHEVROLET S10
1997 CHEVROLET S10
1998 DODGE DAKOTA
1998 DODGE DAKOTA
2000 FORD EXPEDITION
2000 FORD F150
2000 FORD F150
2002 FORD F150
2003 FORD F150
2000 CHEVROLET C10
2000 CHEVROLET C10
2000 FORD RANGER 4X4
2005 FORD RANGER
2005 FORD RANGER
2000 CHEVROLET S10
2000 CHEVROLET S10

1993 CHEVROLET T10 BLAZER
2004 CHEVROLET BLAZER
2004 CHEVROLET BLAZER
1998 DODGE DAKOTA
1998 DODGE DAKOTA
1999 DODGE DAKOTA
1999 DODGE DAKOTA
2001 FORD WINDSTAR

Budgeting has been identified to add additional vehicles to this fleet in the near future.

***Disclaimer-**












These numbers are provided as estimates and for reference only. It is desired that pricing be submitted in your proposal irregardless of vehicle make or model so that other agencies may be able to utilize pricing submitted for their applications.

06008-RFP GPS FOR VEHICLES
Mandatory Pre Proposal Meeting
2nd Floor Chambers Building, Copper Conference Room

**Please leave your
business card(s)**

10:00 AM FEBRUARY 23rd, 2006

Please print

Vendor Name	Attendee Signature	Phone Number	Fax Number	E-Mail Address
ThomTech Design, Inc. GREG THOMPSON		651 482 9680	651 482 9469	greg@thomtechdesign.com
Radio Satellite Integrators Brett Lim		310-787-7700	310-787-7435	blim@radsat.com
Compass Com Jim Freeman		303-680-3221	303-766-2488	JFREEMAN@COMPASSCOM.COM
Wireless S.A.M.S		928-526-8857	928 832-9806	FRASACTORINS@NPS.CABLE.COM
ENTERPRISE ELECTRONICS		310-534-4456	310-534-1933	RBURCHETT@EEONTHEWEB.COM
DATHIEL GROSSHAUT		602-418-1772	602-224-2810	dathiel.grosshaut@cingular.com
CARLOTTA BEVOIT		480-213-5555	602-224-2810	CARLOTTA.BEVOIT@CINGULAR.COM
NAUTRAL		410 251 0570	410 860 2337	john.page@nautk.net
XINTHE TECHNOLOGIES		781-890-5321	781-497-0889	Raghu@xinthe.com
Iturm LifeTrak		OFF 4954-484-3806 CELL 34-993-4853	954-484-9761	cwarder@lifetrak.net
AZ Spectrum Wireless		928-468-8000	928-468-7243	andy@az-spectrum.com

By signing one of these attendance sheets for this pre-bid meeting, I/we hereby acknowledge I/we will monitor the Maricopa County Materials Management web page (<http://www.maricopa.gov/materials/advbdl/advbdl.asp>) for all addenda that may be posted for this Request for Proposal. I/we will then be responsible for downloading these addenda on our own accord. I/we hereby acknowledge I/we will be responsible for returning all signed addenda acknowledgment(s) with my/our respective company's proposal as indicated on the "Notice of Solicitation" page. I/we also acknowledge I/we have read and thoroughly understand the Request for Proposal administrative information, contract terms, all specifications and draft contract that is posted to the Maricopa County Materials Management web page. <http://www.maricopa.gov/materials/advbdl/advbdl.asp>

